

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
360 TRAINING.COM, INC. AGENTCAMPUS.COM 13801 BURNET ROAD SUITE 100 AUSTIN, TX 78727 PH: (512) 539-2705 EMAIL: fabian.pereira@360training.com	0214010546	VIRGINIA BROKER MANAGEMENT (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2014	8
ACT WEB REAL ESTATE SCHOOL INC VAREALTY SCHOOL.COM 2201 QUARTERMASTER LANE RESTON, VA 20191 PH: (703) 476-1747 EMAIL: INFO@VAREALTY SCHOOL.COM	0214009841	BROKER: BUSINESS MANAGEMENT IN A REAL ESTATE OFFICE (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2013	8
	0214010370	VA BROKER MANAGEMENT AND AGENT SUPERVISION (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2013	8
	0214017556	VA BROKER MANAGEMENT AND AGENT SUPERVISION (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2013	8
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
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	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
ALPHA COLLEGE OF REAL ESTATE INC OF VA ALPHA-OMEGA COLLEGE OF REAL ESTATE 638 INDEPENDENCE PARKWAY SUITE 100 CHESAPEAKE, VA 23320 PH: (757) 427-1740 EMAIL: SKEYES@ALPHACOLLEGE OF REAL ESTATE.COM	0214012133	BROKER MANAGEMENT UNDERSTANDING SHORT SALES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214011778	BROKER MANAGEMENT VA LANDLORD AND TENANT ACT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	8
	0214013052	LEGAL UPDATES LEAD BASED PAINT AND GOOD FAITH ESTIMATE (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214014055	DILEMMAS FACING REAL ESTATE LICENSEES FORMAT : CLASSROOM	12-31-2015	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214010787	LEGAL UPDATES/BROKER MANAGEMENT (ON-LINE) FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214014661	HOW TO BUY AND SELL HUD HOMES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	0214012236	SOCIAL MEDIA - BROKER MANAGEMENT (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214013577	COMMUNITY CONNECTION/ADVERTISING REGULATION COURSE (ON-LINE) FORMAT : ONLINE	12-31-2015	4
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
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	Course #	Name	Expiration Date	Hour(s)
		FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT		
	0214013857	USING THE FREE POWER OF GOOGLE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214011860	STANDARD LISTING AGREEMENT REVIEW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	0214011862	STANDARD PURCHASE AGREEMENT REVIEW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	5
	0214010791	CONTRACTS: HOW TO NEGOTIATE, MAKE, AMEND, & TERMINATE THEM	12-31-2014	2
	Course #	Name	Expiration Date	Hour(s)

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Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TERMINATE THEM FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214016624	REPRESENTING BUYERS IN A DISTRESSED MARKET FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214014896	TWITTER FOR REALTORS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	1
	0214014688	PROPERTY MANAGEMENT "HOW TO GROW YOUR BUSINESS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	0214014580	ECONOMIC AFFAIRS FORMAT : CLASSROOM	12-31-2016	2
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	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214013882	LEGAL UPDATES (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2015	1
	0214013884	LIMITED SERVICE AGENCY (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214011858	CONTINGENCY/REMOVAL AND DISCLOSURE REVIEW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	0214017235	REAL ESTATE MANAGEMENT & AGENT SUPERVISION (CRP) FORMAT : CORRESPONDENCE TOPIC : CE BROKER	12-31-2018	8
	Course #	Name	Expiration Date	Hour(s)

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	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214016551	CONTRACTS: FORMATION, AMENDMENT & TERMINATION LESSONS FOR EVERYD FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	0214014888	FACEBOOK FOR REALTORS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	0214014893	GETTING FOUND ONLINE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	0214013864	VIRGINIA REAL ESTATE REGULATION REVIEW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
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		MANAGEMENT		
	0214013873	SOCIAL MEDIA (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214017434	PROFILE OF BUYERS AND SELLER FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	2
	0214015761	PROPERTY MANAGEMENT IN A ROILED MARKET FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214014588	2011 LEGAL UPDATES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	0214011743	PROPERTY MANAGEMENT:	12-31-2014	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		HANDLING ESCROW ACCOUNTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214013865	BROKER MANAGEMENT AGENT SUPERVISION (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2015	8
	0214016661	CONTRACT PITFALLS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214014686	PROPERTY MANAGEMENT "THE TRAIL TO ESCROW ACCOUNT JAIL" FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	0214012177	LAND USE - BROKER MANAGEMENT (CRP)	12-31-2014	1
	Course #	Name	Expiration Date	Hour(s)

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	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT (CRP) FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT		
	0214013656	1031 TAX EXCHANGE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214010565	RISK MANAGEMENT IN TECHNOLOGY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	2
	0214012022	HRRA SHORT SALES BASICS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214014903	LINKEDIN FOR REALTORS FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2016	2
	Course #	Name	Expiration Date	Hour(s)

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	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214014683	PROPERTY MANAGEMENT "WHY BEHIND FORMS" FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	0214012134	BROKER MANAGEMENT - UNDERSTANDING SHORT SALES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	4
	0214012589	TODAY'S CMA AND BPO'S FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214013861	50 WAYS TO LOOSE YOUR LICENSE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	Course #	Name	Expiration Date	Hour(s)

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	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
	0214013877	SHORT SALES (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214011879	POSSESSION AND ADDENDUMS REVIEW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	0214010788	WRITING EFFECTIVE CONTRACTS/BROKER MANAGEMENT (ON-LINE) FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214010828	BROKER MANAGEMENT LEGAL UPDATES 09 FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
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	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
	0214015260	BPOS: THE AGENT'S ROLE IN THE VALUATION PROCESS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	8
	0214013866	WRITING EFFECTIVE CONTRACTS (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214011859	PRE-CONTRACT DISCLOSURE REVIEW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	0214014014	TODAY'S APPRAISALS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
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	0214014046	COMMON LEGAL HOTLINE QUESTIONS AND ANSWERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214013059	CRS-READING THE SIGNS OF THE TIME FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	7
	0214016241	SILVER BULLET SOLUTIONS (CRS ELECTIVE) FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	8
	0214016540	CONTRACTS: FORMATION, AMENDMENT & TERMINATION LESSONS FOR EVERYD FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
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	0214016658	REAL ESTATE MANAGEMENT & AGENT SUPERVISION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	8
AMERICAN INSTITUTE OF REAL ESTATE LLC 8340 GREENSBORO DRIVE #907 MC LEAN, VA 22102 PH: 703-400-0991 EMAIL: IHALAWI@YAHOO.COM	0214016205	VA BROKER MANAGEMENT AND AGENT SUPERVISION (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2013	8
ANN PALMATEER REAL ESTATE SCHOOL LLC 137 MT PLEASANT ROAD CHESAPEAKE, VA 23322 PH: (757) 490-6500 EMAIL: ANNPALMATEER@COX.NET	0214010952	BROKER - REB REGULATIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	4
BLUE RIDGE REAL ESTATE SCHOOL 181 GARBER LN WINCHESTER, VA 22602 PH: (540) 667-2606 EMAIL: SHIGGINS@BRARVA.COM	0214015076	COMMON LEGAL HOTLINE QUESTIONS AND ANSWERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214018072	BM - TEAM BUILDING FORMAT : CLASSROOM	12-31-2018	2
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		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
CENTRAL VIRGINIA SCHOOL OF REAL ESTATE 550 HILLSDALE DRIVE CHARLOTTESVILLE, VA 22901 PH: (434) 817-2227 EMAIL: SANDY@CAAR.COM	0214012617	BROKER SUPERVISION AND THE VREB - ISSUES AND ANSWERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214015829	FOR YOUR EYES ONLY - REAL ESTATE BROKERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	4
	0214009283	BROKER MANAGEMENT AND SUPERVISION - PART I FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	4
	0214009287	BROKER MANAGEMENT AND SUPERVISION - PART II FORMAT : CLASSROOM	12-31-2013	4
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		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214011362	RISK MANAGEMENT FOR BROKERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	4
	0214015821	RISK MANAGEMENT - WHAT ARE A BROKER'S DUTIES? FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	4
	0214012616	BROKER SUPERVISION AND THE VREB- ISSUES AND ANSWERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	3
	0214010130	FORECLOSURES & SHORT SALES: PRACTICAL & ETHICAL CONSIDERATIONS	12-31-2013	2
	Course #	Name	Expiration Date	Hour(s)

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Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		CONSIDERATIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214011363	BROKER MANAGEMENT ISSUES & TRENDS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	4
	0214010556	VA BROKER MANAGEMENT & AGENT SUPERVISION (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2014	8
	0214010947	RISK MANAGEMENT IN TECHNOLOGY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214017961	CBRK - COMMON LEGAL HOTLINE QUESTIONS & ANSWERS	12-31-2015	2
	Course #	Name	Expiration Date	Hour(s)

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	Course #	Name	Expiration Date	Hour(s)
		QUESTIONS & ANSWERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214017984	BM - COMMON LEGAL HOTLINE QUESTIONS AND ANSWERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
CHESAPEAKE BAY & RIVERS SCHOOL OF REAL ESTATE 10880 GENERAL PULLER HWY STE E HARTFIELD, VA 23071 PH: (804) 776-0568 EMAIL: cbrar@cbrar.com	0214011366	BROKER MANAGEMENT SESSION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	4
	0214016832	COMPARABLE MARKET ANALYSIS CLASS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214016840	RED FLAGS IN RISK MANAGEMENT	12-31-2017	1
	Course #	Name	Expiration Date	Hour(s)

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		MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214016833	RISK MANAGEMENT COURSE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	3
	0214016843	ETHICS & STANDARDS OF CONDUCT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	3
	0214016847	MANAGEMENT OF A REAL ESTATE BROKERAGE FIRM FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	4
	0214011361	BROKER MANAGEMENT SESSION II FORMAT : CLASSROOM	12-31-2014	4
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		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214016846	SUPERVISION & MANAGEMENT OF AGENTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	4
	0214017468	THE BASICS OF USING LINKED IN FOR REAL ESTATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	0214017475	TWITTER FOR REAL ESTATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	1
	0214017478	FACEBOOK FOR REALTORS FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2016	2
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		TOPIC : CE BROKER MANAGEMENT		
	0214017481	GETTING FOUND ONLINE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
CINDY BISHOP WORLDWIDE LLC 11918 SANDY HILL CT SPOTSYLVANIA, VA 22553 PH: (540) 786-1432 EMAIL: INFO@BISHOPTeam.ORG	0214014721	BROKER RENTAL LISTINGS DONE RIGHT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	3
	0214014644	SHORT SALE BROKER TRAINING FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	4
	0214014645	INSTRUCTIONAL ETHICS FOR BROKERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	3
	Course #	Name	Expiration Date	Hour(s)

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	0214014714	BROKER AGENCY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	3
COLDWELL BANKER RESIDENTIAL BROKERAGE SCHOOL OF REAL ESTATE 6031 UNIVERSITY BLVD SUITE 140 ELLCOTT CITY, MD 21043 PH: 571-435-8128 EMAIL: AROSENSTEIN@CBMOVE.COM	0214010469	VA BROKER MANAGEMENT & AGENT SUPERVISION (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2013	8
COOKE REAL ESTATE SCHOOL HEADQUARTERS INC 4130-16 STREET NORTH SAINT PETERSBURG, FL 33703 PH: (800) 943-9993 EMAIL: FRANK@COOKESCHOOL.COM	0214010321	VA BROKER MANAGEMENT AND AGENT SUPERVISION (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2013	8
DEARBORN FINANCIAL PUBLISHING, INC. RECAMPUS.COM 332 FRONT STREET SUITE 555 LA CROSSE, WI 54601 PH: (608) 779-5599 EMAIL: JACKIE.KRUEZER@KAPLAN.COM	0214010018	VA BROKER MANAGEMENT AND AGENT SUPERVISION (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2013	8
	Course #	Name	Expiration Date	Hour(s)

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DULLES AREA REAL ESTATE SCHOOL 21720 RED RUM DRIVE SUITE 177 ASHBURN, VA 20147 PH: (703) 777-2468 EMAIL: AMARTENEY@DULLESAREA.COM	0214014613	COMMON LEGAL HOTLINE QUESTIONS AND ANSWERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214015002	THE AMERICAN MORTGAGE MARKET: WHAT'S NEXT FOR BORROWERS, LENDERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	3
	0214010483	BROKER MANAGEMENT - AN OVERVIEW OF ESCROW, SUPERVISION, ADVERTIS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	4
	0214010484	RISK MANAGEMENT & CREATING A POSITIVE OFFICE ENVIRONMENT FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2013	4
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		TOPIC : CE BROKER MANAGEMENT		
	0214014987	RECENT CHANGES IN VIRGINIA AGENCY 2011 FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	0214009430	RISK MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	4
	0214014994	THE AMERICAN MORTGAGE MARKET: WHAT'S NEXT FOR BORROWERS, LENDERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	0214009443	21ST CENTURY BROKER MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2013	4
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		TOPIC : CE BROKER MANAGEMENT		
	0214017371	REAL ESTATE LAWS UPDATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214015371	BROKER RISK MANAGEMENT: EFFECTIVE TEAM MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	0214011558	VA BROKER MANAGEMENT AND AGENT SUPERVISION (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2014	8
	0214017720	PROPERTY MANAGEMENT: HANDLING ESCROW ACCOUNTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
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		MANAGEMENT		
ELEARNER SOLUTIONS LLC 49 IVY CREEK LN FREDERICKSBURG, VA 22405 PH: (540) 440-1813 EMAIL: EDUCATION@ELEARNERSOLUTIONS.COM	0214015317	BROKER AGENCY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	3
	0214015292	BROKER TECH RISK MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	3
	0214015297	STARTING A NEW AGENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	3
FOUR PILLARS EDUCATION INC 224 VILLAGE CT RUTHER GLEN, VA 22546 PH: (540) 455-3350 EMAIL: MATTHEW@THEAGENTTRAINER.COM	0214012892	LEADING IN 2.0 WORLD FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	3
	0214012924	MANAGING THE RELATIONSHIP FORMAT : CLASSROOM	12-31-2015	3
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		TOPIC : CE BROKER MANAGEMENT		
	0214013160	MANAGING THE SHORTSALE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	3
	0214012882	ESCROW, AGENCY & RESPA LAW REVIEW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	3
	0214012888	EFFECTIVE NEGOTIATING FOR RE PROFESSIONALS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	6
	0214016081	CONQUERING CONTRACTS I: UNDERSTANDING BASIC CONTRACT LAW, OFFER FORMAT : CLASSROOM	12-31-2013	6
	Course #	Name	Expiration Date	Hour(s)

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Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
GREATER CAPITAL AREA ASSOCIATION OF REALTORS 8757 GEORGIA AVENUE SUITE 600 SILVER SPRING, MD 20910 PH: (301) 590-8787 EMAIL: MGLAZER@GCAAR.COM	0214018127	BM - VA BROKER MANAGEMENT & AGENT SUPERVISION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	8
HENDERSON PROFESSIONAL DEVELOPMENT SEMINARS 7411 RIGGS ROAD #412 HYATTSVILLE, MD 20783 PH: (301) 434-2204 EMAIL: STUDY@HPDSEMINARS.COM	0214017155	BROKER SUPERVISION & MANAGEMENT OF REAL ESTATE AGENTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	8
HOUSING CONSULTANTS REAL ESTATE SCHOOL 9420 ANNAPOLIS ROAD #213 LANHAM, MD 20706 PH: (301) 429-1322 EMAIL: HMCONSULT9420@VERIZON.NET	0214010004	SUPERVISION AND MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	8
INSTITUTE FOR CONTINUING EDUCATION INC. 4ICE, INC. 16360 PARK TEN PLACE	0214009477	BROKER MANAGEMENT (ON-LINE) FORMAT : ONLINE	12-31-2013	8
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
16360 PARK TEN PLACE SUITE 103 HOUSTON, TX 77084 PH: (800) 621-8341 EMAIL: ICE@4ICE.COM		FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT		
	0214015590	VIRGINIA BROKER MANAGEMENT AND AGENT SUPERVISION (ON- LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2016	8
INTERNATIONAL BUSINESS ASSOCIATES INC INTERNATIONAL SCHOOL OF REAL ESTATE 4229 LAFAYETTE CENTER DRIVE SUITE 1500 CHANTILLY, VA 20151 PH: (703) 825-7010 EMAIL: NFC96@AOL.COM	0214017532	BUSINESS MANAGEMENT IN A REAL ESTATE OFFICE (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2013	8
KAPLAN REAL ESTATE SCHOOLS 332 SOUTH FRONT STREET SUITE 555 LA CROSSE, WI 54601 PH: (608) 779-5599 EMAIL: JACKIE.KREUZER@KAPLAN.COM	0214010084	VA MANDATORY BROKER AND AGENT SUPERVISION (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2013	8
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
KIRKS' INSTITUTE FOR ADVANCED REAL ESTATE STUDIES 2111 WILSON BLVD # 700 ARLINGTON, VA 22201 PH: (703) 351-5041 EMAIL: ADMIN@KIRKSEEDUCATION.COM	0214008902	REAL ESTATE BROKER MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	8
LONG & FOSTER INSTITUTE OF REAL ESTATE 3069 NUTLEY STREET FAIRFAX, VA 22031 PH: (703) 653-8345 EMAIL: MAI@LNF.COM	0214009471	ACCREDITED BUYER REPRESENTATIVE MANAGER (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2013	8
	0214009539	CREATING EXCELLENCE IN YOUR OFFICE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	3
	0214009018	THE PROFITABLE OFFICE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	4
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214010503	VA BROKER MANAGEMENT & AGENT SUPERVISION (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2014	8
	0214009019	RECRUITING IN THE REAL WORLD FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	4
	0214009017	POSITIVE LEADERSHIP FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	4
	0214015050	TAKE ME TO YOUR LEADERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	4
MAI INSTITUTE 109 S PITT ST ALEXANDRIA, VA 22314	0214009061	SUPERVISION OF IC REALTORS IN THE COMMONWEALTH OF VIRGINIA	12-31-2013	4
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses

Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
ALEXANDRIA, VA 22314 PH: (703) 549-9292 EMAIL: MDAY@MCENEARNEY.COM		VIRGINIA FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214009064	MANAGING A SUCCESSFUL REAL ESTATE OFFICE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	4
MASTER INSTITUTE 807 NORTH STERLING BLVD STERLING, VA 20164 PH: (703) 732-1400 EMAIL: MASTERJOEELEE@GMAIL.COM	0214015952	BROKER MANAGEMENT AND AGENT SUPERVISION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	8
MCKISSOCK, LP 218 LIBERTY STREET PO Box 1673 WARREN, PA 16365 PH: (800) 328-2008 EMAIL: JENNIFER.SCHUTT@MCKISSOCK.COM	0214010041	BROKERAGE MANAGEMENT - 8 HOURS (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2013	8
MONTAGUE MILLER REAL ESTATE ACADEMY 500 WESTFIELD RD	0214009290	RISK MANAGEMENT FOR BROKERS	12-31-2013	4
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
500 WESTFIELD RD CHARLOTTESVILLE, VA 22901 PH: (434) 973-5393 EMAIL: PAM@MONTAGUEMILLER.COM		BROKERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214012384	BROKER SUPERVISION AND THE VREB-ISSUES AND ANSWERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	3
	0214013422	RISK MANAGEMENT FOR BROKERS 2011 FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	4
	0214015775	RISK MANAGEMENT - WHAT ARE A BROKERS DUTIES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	4
	0214012385	BROKER SUPERVISION AND THE VREB-ISSUES AND ANSWERS	12-31-2015	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		VREB-ISSUES AND ANSWERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214013421	BROKER MANAGEMENT ISSUES AND ANSWERS 2011 FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	4
	0214009838	BROKER MANAGEMENT ISSUES AND ANSWERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	4
	0214015770	FOR YOUR EYES ONLY - REAL ESTATE BROKERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	4
MOSELEY FLINT SCHOOLS OF REAL ESTATE INC 13115 WEST JAMES ANDERSON HWY	0214008995	OFFICE ADMINISTRATION ISSUES IN THE REAL ESTATE INDUSTRY	12-31-2013	8
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
13115 WEST JAMES ANDERSON HWY PO Box 228 BUCKINGHAM, VA 23921 PH: (434) 969-3000 EMAIL: BREID@MOSELEYFLINT.COM		IN THE REAL ESTATE INDUSTRY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214009651	ENVIRONMENTAL HAZARDS - WHAT EVERY BROKER SHOULD KNOW (CRP & CLA FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	8
	0214009649	ENVIRONMENTAL HAZARDS - WHAT EVERY BROKER SHOULD KNOW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	8
MOSELEY REAL ESTATE SCHOOLS, INC. 119 NORFOLK AVENUE SUITE 230 ROANOKE, VA 24011 PH: (877) 667-3539 EMAIL: STUDENT.SERVICE@MOSELEY.ORG	0214009942	AGENT SUPERVISION AND MANAGEMENT: CASES IN ESCROW ACCOUNT MANAGE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	1
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
	0214009945	AGENT SUPERVISION AND MANAGEMENT: CASES IN ESCROW ACCOUNT MANAGE FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2013	1
	0214009948	AGENT SUPERVISION AND MANAGEMENT: CASES IN AGENCY INITIATION, SUP FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2013	1
	0214013444	AGENT SUPERVISION & MANAGEMENT: CASES IN PERSONAL MISCONDUCT AND FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2015	1
	0214013449	AGENT SUPERVISION & MANAGEMENT: CASES IN ESCROW ACCOUNT MANAGEME	12-31-2015	1
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		ESCROW ACCOUNT MANAGEMEN FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT		
	0214009989	AGENT SUPERVISION AND MANAGEMENT: CASES IN PERSONAL MISCONDUCT A FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	1
	0214009992	AGENT MANAGEMENT AND SUPERVISION: CASES IN IMPROPER LISTING, LE FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2013	1
	0214013439	AGENT SUPERVISION & MANAGEMENT: CASES IN IMPROPER LISTING, LEASIN FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	1
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
	0214009991	AGENT SUPERVISION AND MANAGEMENT: CASES IN IMPROPER LISTING, LEA FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	1
	0214013431	AGENT SUPERVISION & MANAGEMENT: CASES IN ADVERTISING & COMMUNICA FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2015	1
	0214013432	AGENT SUPERVISION & MANAGEMENT: CASES IN IMPROPER DEALING & FINA FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2015	1
	0214013435	AGENT SUPERVISION & MANAGEMENT: CASES IN AGENCY INITIATION, SUPE	12-31-2015	1
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		AGENCY INITIATION, SUPE FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT		
	0214009949	AGENT SUPERVISION AND MANAGEMENT: CASES IN IMPROPER DEALING AND FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	1
	0214013436	AGENT SUPERVISION & MANAGEMENT: CASES IN IMPROPER DISCLOSURE & D FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2015	1
	0214013458	AGENT SUPERVISION & MANAGEMENT: COMPLETE SERIES (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2015	8
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
	0214010192	AGENT SUPERVISION AND MANAGEMENT FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2013	8
	0214009349	AGENT SUPERVISION AND MANAGEMENT: CASES IN AGENT MISCONDUCT (CRP FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2013	1
	0214009938	AGENT SUPERVISION AND MANAGEMENT: CASES IN ADVERTISING AND COMMU FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	1
	0214009990	AGENT SUPERVISION AND MANAGEMENT: CASES IN PERSONAL MISCONDUCT A FORMAT : CORRESPONDENCE	12-31-2013	1
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT		
	0214009944	AGENT SUPERVISION AND MANAGEMENT: CASES IN AGENCY INITIATION SUP FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	1
	0214009956	AGENT SUPERVISION AND MANAGEMENT: CASES IN IMPROPER DISCLOSURE A FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2013	1
	0214010188	AGENT SUPERVISION AND MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	8
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214009952	AGENT SUPERVISION AND MANAGEMENT: CASES IN IMPROPER DISCLOSURE A FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	1
	0214009342	AGENT SUPERVISION AND MANAGEMENT: CASES IN AGENT MISCOND FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	1
	0214009941	AGENT SUPERVISION AND MANAGEMENT: CASES IN ADVERTISING AND COMMI FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2013	1
	0214009953	AGENT SUPERVISION AND MANAGEMENT: CASES IN IMPROPER DEALING AND FORMAT : CORRESPONDENCE	12-31-2013	1
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214013457	AGENT SUPERVISION & MANAGEMENT: CASES IN AGENT MISCONDUCT - (ON-FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2015	1
MOSELEY-DICKINSON ACADEMY OF REAL ESTATE 1727 PETERS CREEK ROAD ROANOKE, VA 24017 PH: (540) 562-2575 EMAIL: REGISTRAR@MOSELEY-DICKINSON.COM	0214012400	AGENCY FOR THE PRINCIPAL OR SUPERVISING BROKER FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214010278	VA BROKER MANAGEMENT AND AGENT SUPERVISION (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2013	8
	0214009540	BROKER-SPECIFIC CONTINUING EDUCATION FORMAT : CLASSROOM	12-31-2013	8
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214012398	RISK MANAGEMENT FOR REAL ESTATE FIRMS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214012403	FINANCIAL MANAGEMENT OF A REAL ESTATE FIRM FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214012408	REVIEW OF REB REGS & CHANGES AS OF APRIL 1 2008 FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
NEW RIVER VALLEY SCHOOL OF REAL ESTATE 125 PONDEROSA DRIVE CHRISTIANSBURG, VA 24073	0214010799	BROKER WORKSHOP: REDUCING RISKS (AND HEADACHES) FORMAT : CLASSROOM	12-31-2014	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
CHRISTIANSBURG, VA 24073 PH: (540) 381-9354 EMAIL: mls@nrvar.com		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214013398	2009 RVAR PURCHASE AGREEMENT & INSPECTION ADDENDUM FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	0214013803	BUSINESS MANAGEMENT IN A REAL ESTATE OFFICE (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2013	8
	0214009614	THE INDEPENDENT CONTRACTOR IN REAL ESTATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	1
	0214010979	OFFICE POLICY WORKSHOP FORMAT : CLASSROOM	12-31-2014	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214010796	BROKER WORKSHOP: REDUCING RISKS (AND HEADACHES) FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214011983	FORECLOSURES AND SHORT SALES: PRACTICAL AND ETHICAL CONSIDERATIO FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	3
	0214010143	BROKER MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	8
	0214009624	WORKPLACE LAW AND OFFICE POLICIES FORMAT : CLASSROOM	12-31-2013	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214010977	OFFICE POLICY WORKSHOP FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214014863	RECENT CHANGES IN VIRGINIA AGENCY 2011 FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	0214014868	THE AMERICAN MORTGAGE MARKET: WHAT'S NEXT FOR BORROWERS, LENDERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	0214009647	MISREPRESENTATION & FAILURE TO DISCLOSE FORMAT : CLASSROOM	12-31-2013	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214009654	VIRGINIA AGENCY LAW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	1
	0214011795	RISK REDUCTION FOR REAL ESTATE TECHNOLOGY FOR BROKERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214011980	FORECLOSURES AND SHORT SALES: PRACTICAL AND ETHICAL CONSIDERATIO FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	2
	0214009650	FAIR HOUSING & ANTI-TRUST LAW FOR BROKERS	12-31-2013	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		LAW FOR BROKERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214014869	THE AMERICAN MORTGAGE MARKET: WHAT'S NEXT FOR BORROWERS, LENDERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	3
	0214009619	TECHNOLOGY IN REAL ESTATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	1
	0214017447	REAL ESTATE LAWS YOU NEED TO KNOW! FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
NORTHERN VA ASSOCIATION OF REALTORS SCHOOL OF REAL ESTATE	0214015189	THE AMERICAN MORTGAGE MARKET: WHAT'S NEXT FOR	12-31-2016	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
OF REAL ESTATE RAZORPATH 8407 PENNELL STREET FAIRFAX, VA 22031 PH: (703) 207-3200 EMAIL: RBROWN@NVAR.COM		MARKET: WHAT'S NEXT FOR BORROWERS, LENDERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214010009	BROKERAGE RISK AND LIABILITY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	4
	0214009545	RULES AND TOOLS OF ADVERTISING- PART II FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	3
	0214011802	PRINCIPLES OF PROFIT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214015179	THE AMERICAN MORTGAGE MARKET: WHAT'S NEXT FOR BORROWERS, LENDERS	12-31-2016	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		BORROWERS, LENDERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214014740	DETECTION AND PREVENTION OF CONTRACT FRAUD FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	4
	0214009559	CONQUERING CONTRACTS I: UNDERSTANDING BASIC CONTRACT LAW, OFFER FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	6
	0214012271	THE RULES AND TOOLS OF ADVERTISING FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	4
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214009555	PRODUCTIVE AGENTS AND OFFICES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	4
	0214017389	REAL ESTATE LAWS YOU NEED TO KNOW! FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214016031	LEGAL UPDATE FOR BROKERS 2009 FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	0214009566	RISK MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	4
	0214009574	RULES AND TOOLS OF ADVERTISING- PART I	12-31-2013	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		ADVERTISING- PART I FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214011910	BROKER CE PART 1: PRODUCTIVE AGENTS AND PROFITABLE OFFICES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	4
	0214009569	NEGOTIATIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	3
	0214013502	15 STRATEGIES FOR BROKERS IN TODAY'S CHALLENGING MARKET FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	3
	0214016034	PROPERTY MANAGEMENT IN A ROILED MARKET	12-31-2014	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		ROILED MARKET FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214017682	CE - DETECTION & PREVENT OF CONTRACT FRAUD FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2018	4
OLD DOMINION REALTY INC OLD DOMINION REAL ESTATE INSTITUTE 2340 SOUTH MAIN STREET HARRISONBURG, VA 22801 PH: (540) 433-2454 EMAIL: JLMAGICKAL@AOL.COM	0214015741	COMMUNITY ASSN. MGR. & THE RELO PROCESS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	1
	0214011909	BROKER MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	8
	0214015561	NAVIGATING COMPLEX COMMERCIAL TRANSACTIONS FORMAT : CLASSROOM	12-31-2016	4
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214015462	BROKERAGE ENTITY CHOICES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	0214015483	MAKING THE MOST OF SOCIAL MEDIA FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	1
ONCOURSE LEARNING CORPORATION CAREER WEBSCHOOL 3100 CUMBERLAND BLVD SUITE 1450 ATLANTA, GA 30339 PH: (800) 860-7479 EMAIL: REALESTATE@CAREERWEBSCHOOL.COM	0214009497	BUSINESS MANAGMENT IN A REAL ESTATE OFFICE (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2013	8
PENFED REALTY LLC 565 BENFIELD ROAD #300 SEVERNA PARK, MD 21146	0214010697	BROKER MANAGEMENT II FORMAT : CLASSROOM	12-31-2014	4
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
SEVERNA PARK, MD 21146 PH: (443)942-9124 EMAIL: CAREER@PENFEDREALTY.COM		TOPIC : CE BROKER MANAGEMENT		
	0214010674	BROKER SUPERVISION I FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	4
PENINSULA REAL ESTATE SCHOOL 1001 NORTH CAMPUS PARKWAY HAMPTON, VA 23666 PH: (757) 599-5222 EMAIL: JO@VPAR.ORG	0214012325	LEGAL UPDATE FOR BROKERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	2
	0214011333	AGENCY LAW - AVOIDING PITFALLS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214011337	PROPERTY MANAGEMENT IN A ROILED MARKET FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
	0214009616	BROKER MANAGEMENT SESSION II FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	4
	0214016052	SUPERVISION & MANAGEMENT OF REAL ESTATE AGENTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	4
	0214017193	NEGOTIATING SKILLS FOR THE REAL ESTATE PROFESSIONAL FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214016426	UPDATING & MAINTAINING A COMPANY POLICIES & PROCEDURES MANUAL FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2017	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214016055	MANAGEMENT OF A REAL ESTATE BROKERAGE FIRM FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	4
	0214010414	MANAGING TECHNOLOGY FOR YOUR OFFICE PART 1 FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	2
	0214009620	BROKER MANAGEMENT SESSION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	4
	0214016947	REAL ESTATE LAWS YOU NEED TO KNOW FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2017	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214010421	MEDIATION AND CONFLICT RESOLUTION FOR THE BROKER MANAGER FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	2
	0214013095	VRLTA & 2010 LEGISLATIVE ISSUES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	4
	0214012961	FAIR HOUSING IS FOR EVERYONE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	3
	0214017187	CODE OF ETHICS - THE CODE IS GOOD BUSINESS FORMAT : CLASSROOM	12-31-2018	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
PIEDMONT SCHOOL OF REAL ESTATE 47 GARRETT ST WARRENTON, VA 20186 PH: (540) 347-4866 EMAIL: DEBBIE@GPAAR.NET	0214012522	BROKER MANAGEMENT ISSUES & TRENDS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	4
	0214011573	FORECLOSURES AND SHORT SALES: PRACTICAL AND ETHICAL CONSIDERATIO FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	0214016519	LEGAL UPDATED FOR BROKERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	0214012521	RISK MANAGEMENT FOR BROKERS FORMAT : CLASSROOM	12-31-2014	4
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214013714	DILEMMAS FACING REAL ESTATE LICENSEES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214015663	MANAGING THE RELATIONSHIP FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	3
	0214014817	THE AMERICAN MORTGAGE MARKET: WHAT'S NEXT FOR BORROWERS, LENDERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	3
	0214014164	COMMON LEGAL HOTLINE QUESTIONS AND ANSWERS FORMAT : CLASSROOM	12-31-2015	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214015638	LEADING IN A 2.0 WORLD FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	3
	0214014813	THE AMERICAN MORTGAGE MARKET: WHAT'S NEXT FOR BORROWERS, LENDERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	0214010843	RISK MANAGEMENT FOR TECHNOLOGY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214015628	MANAGING THE SHORT SALE FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2015	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214014797	RECENT CHANGES IN VIRGINIA AGENCY 2011 FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	0214014874	THE FIRM AUDIT: SURVIVING YOUR COMPANY AUDIT UNDER THE NEW VREB FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	4
	0214013685	VREB RANDOM INSPECTION - GET READY.... FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	1
	0214016508	PROPERTY MANAGEMENT IN A ROILED MARKET FORMAT : CLASSROOM	12-31-2014	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214017727	PROPERTY MANAGEMENT: HANDLING ESCROW ACCOUNTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214017783	CBM - CONQUERING CONTRACTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	6
	0214017784	CBM - THE RULES & TOOLS OF ADVERTISING, PART 1 FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	3
	0214017785	CBM - THE RULES & TOOLS OF ADVERTISING, PART 2 FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2013	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214017788	CBM - NEGOTIATIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	3
POTOMAC REAL ESTATE SCHOOL LLC 11418 VALE SPRING DRIVE OAKTON, VA 22124 PH: (703) 758-0034 EMAIL: PATTI@POTOMACRESCHOOL.COM	0214011281	PERSUASIVE MANAGEMENT COMMUNICATION (ON-LINE) FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	0214011294	BUILDING A SUCCESSFUL SALES TEAM (ON-LINE) FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	0214011285	THE WINNING SALES MEETING (ON-LINE) FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
	0214011295	BROKER MANAGEMENT (ON-LINE) FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2014	8
	0214018140	BM - CAN'T MISS SALES MEETINGS FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2018	1
	0214018143	BM - UNLEASH THE LEADER INSIDE YOU FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2018	1
	0214018153	BM - 8 HOUR BROKER MANAGEMENT FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2018	8
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
	0214018155	BM - YOUR VALUE PACKAGE FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2018	4
	0214018156	BM - MANAGING TOP PRODUCERS FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2018	1
REAL ESTATE CAREER ACADEMY 2050 GORDON W. SHELTON BLVD SUITE 202 FREDERICKSBURG, VA 22401 PH: (540) 373-7711 EMAIL: EDUCATION@FAARMEMBERS.COM	0214009185	ACCREDITED BUYER REP - MANAGER FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	8
	0214017315	COMMON LEGAL HOTLINE QUESTIONS AND ANSWERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214014929	DILEMMAS FACING REAL ESTATE LICENSEES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214010157	LEGAL UPDATES FOR BROKERS - 3 HOURS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	3
	0214010161	OFFICE POLICY WORKSHOP FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	2
	0214014930	THE AMERICAN MORTGAGE MARKET: WHAT'S NEXT FOR BORROWERS, LENDERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214014934	RECENT CHANGES IN VIRGINIA AGENCY LAW 2011 FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	0214014931	THE AMERICAN MORTGAGE MARKET: WHAT'S NEXT FOR BORROWERS, LENDERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	0214010160	OFFICE POLICY WORKSHOP FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	3
	0214013920	RECA SHORT SALE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	3
	0214013950	TECHNOLOGY RISK MANAGEMENT	12-31-2015	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214014189	VIRGINIA ESCROW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	3
	0214013853	VREB RANDOM INSPECTION - GET READY.... FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	1
	0214013966	AGENCY REPRESENTATION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	3
	0214017314	DILEMMAS FACING REAL ESTATE LICENSEES FORMAT : CLASSROOM	12-31-2015	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214017708	THE AMERICAN MORTGAGE MARKET: WHAT'S NEXT FOR BORROWERS, LENDERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
REAL ESTATE EMPOWER INC 1335 ROCKVILLE PIKE SUITE #220 ROCKVILLE, MD 20852 EMAIL: PSINGH@REMPOWER.COM	0214014279	BROKER SUPERVISION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	8
REAL ESTATE III SCHOOL OF REAL ESTATE PO BOX 8186 CHARLOTTESVILLE, VA 22906 PH: (434) 817-9700 EMAIL: SUEPLASKON@REALESTATEIII.COM	0214013360	VA BROKER MANAGEMENT & AGENT SUPERVISION (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2013	8
	0214009888	BROKER MANAGEMENT AND SUPERVISION FORMAT : CLASSROOM	12-31-2013	8
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
REALESTATECE.COM DATA CONNECTION LLC 2070 SILVER CITY RD RUSSELLVILLE, TN 37860 PH: (321) 725-2981 EMAIL: AMY@REALESTATECE.COM	0214010412	8 HOUR BROKER MANDATORY TOPICS (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2013	8
REALTOR ASSOCIATION OF PRINCE WILLIAM PRINCE WILLIAM ASSOCIATION OF REALTORS 4545 DAISY REID AVENUE WOODBRIDGE, VA 22192 PH: (703) 565-0033 EMAIL: DELORES@PWAR.COM	0214010966	SOCIAL MEDIA RISK MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214010209	RISK MANAGEMENT & CREATING A POSITIVE OFFICE ENVIRONMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	4
	0214010147	ESCROW, SUPERVISION, ADVERTISING & OFFICE POLICY	12-31-2013	4
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		ADVERTISING & OFFICE POLICY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214010969	BROKER AGENCY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	0214010972	SHORTSALE BROKERAGE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	0214017401	DILEMMAS FACING REAL ESTATE LICENSEES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214010060	ACCREDITED BUYER REP - MANAGER FORMAT : CLASSROOM	12-31-2013	8
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
SHENANDOAH VALLEY TRAINING CENTER 27 W JUBAL EARLY DRIVE WINCHESTER, VA 22601 PH: (540) 667-8922 EMAIL: RAYPADGETT@HOTMAIL.COM	0214015958	BROKER MANAGEMENT & SUPERVISION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	8
SOUTHWEST VIRGINIA BOARD OF REALTORS 101 CHARWOOD DRIVE SUITE 1 ABINGDON, VA 24210 PH: (276) 623-1252 EMAIL: LISIA@SWVAR.COM	0214017304	DIVORCE, DEATH AND BANKRUPTCY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	0214017420	REAL ESTATE LAWS YOU NEED TO KNOW! FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214017311	CONTRACTS: FORMATION, AMENDMENT & TERMINATION LESSONS FOR EVERYD FORMAT : CLASSROOM	12-31-2014	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214017290	RECENT CHANGES IN VA AGENCY LAW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
THE CE SHOP INC PO BOX 9335 FARGO, ND 58106 PH: (888) 827-0777 EMAIL: SUPPORT@THECESHOP.COM	0214009756	REAL ESTATE TECHNOLOGY:THE BROKER'S GUIDE TO SUCCESS (ONLINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2013	4
	0214017165	SIGN HERE: CONTRACT LAW ON E-SIGNATURES (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2018	2
	0214016918	REAL ESTATE TECHNOLOGY: THE PROFESSIONAL'S GUIDE TO	12-31-2017	4
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		PROFESSIONAL'S GUIDE TO SUCCESS (ON-FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT		
	0214009744	THE BROKERS GUIDE TO UNDERSTANDING REAL ESTATE & MORTGAGE FRAUD FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2013	4
	0214017163	KEEPING IT HONEST: UNDERSTANDING REAL ESTATE & MORTGAGE FRAUD (O FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2018	1
THE PROFESSIONAL DEVELOPMENT INSTITUTE 10605 CONCORD STREET SUITE 301 KENSINGTON, MD 20895 PH: (301) 949-1771 EMAIL: SMILLER@PDITRAINING.NET	0214015895	VA BROKER MANAGEMENT AND AGENT SUPERVISION (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2013	8
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
EMAIL: SMILLER@PDITRAINING.NET		MANAGEMENT		
	0214017086	PROPERTY MANAGEMENT AND CODE OF VIRGINIA STATUTES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	8
THE REAL ESTATE ACADEMY INC PO BOX 9442 RICHMOND, VA 23228 PH: (804) 934-0010 EMAIL: INFO@REALESTATEACADEMYINC.COM	0214015731	BUSINESS MANAGEMENT IN A REAL ESTATE OFFICE (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2013	8
	0214010382	VA BROKER MANAGEMENT AND AGENT SUPERVISION (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2013	8
THE REAL ESTATE SCHOOL OF THE RICHMOND ASSOC OF REALTORS 8975 THREE CHOPT ROAD RICHMOND, VA 23229-4657 PH: (804) 422-5000 EMAIL: TNEFF@RAREALTORS.COM	0214009845	BROKER RISK MANAGEMENT: AGENCY ISSUES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
EMAIL: TNEFF@RAREALTORS.COM		MANAGEMENT		
	0214011864	BROKER WORKSHOP FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	4
	0214015269	2011 LEGAL YEAR IN REVIEW - A LOOK AHEAD FOR 2012 FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	0214016687	BROKER SUPERVISION AND RELATED LEGAL ISSUES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	4
	0214017020	BROKER SUPERVISION: COMPLYING WITH DPOR'S AUDIT CERTIFICATION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
	0214012570	LEADERSHIP IN THE CURRENT REAL ESTATE ENVIRONMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	1
	0214012679	BROKER MANUAL OF POLICIES & PROCEDURES: UPDATING YOUR MANUAL TO FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	3
	0214010596	THE BROKER'S TOOLKIT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	0214015831	OFFICE PROCEDURES FOR BROKERS/ESCROW MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2017	4
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214014462	LEGAL UPDATE: BROKER SUPERVISION & YEAR IN REVIEW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	3
	0214013041	BROKER CONTINUING EDUCATION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	8
	0214015683	BROKERS LEGAL SEMINAR AND 2012 AGENCY REVIEW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	4
	0214013694	BROKER WORKSHOP: MAKING SURE YOUR SHOP IS IN ORDER FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2015	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214009594	ABRM FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	8
	0214014471	INSTANET BROKER DOCBOX TRAINING FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	3
	0214013006	BROKER WORKSHOP: WEBSITES, SOCIAL NETWORKING & LICENSED LISTINGS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214015431	ABR ELECTIVE: BPO'S THE AGENT'S ROLE IN THE VALUATION PROCESS FORMAT : CLASSROOM	12-31-2016	8
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214009724	FORECLOSURES & SHORT SALES: ETHICAL & PRACTICAL CONSIDERATIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	3
	0214013235	LEGAL UPDATE OF NEW 2010 LAWS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214014247	BROKER OFFICE POLICY WORKSHOP FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	4
	0214016589	EXCLUSIVE RIGHT TO SELL MASTER CLASS FORMAT : CLASSROOM	12-31-2017	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214015834	AGENT SUPERVISION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	4
	0214017562	BROKER BUSINESS TOOLS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	8
	0214017563	BROKER RISK MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	4
	0214017564	BROKER BUSINESS TOOLS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	4
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214018025	BM - ESCROW MANAGEMENT & MONEY DEPOSIT - SHOW ME THE MONEY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	3
	0214018028	BM - HANDLING MULTIPLE OFFERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	2
TOWNE REALTY SCHOOL OF REAL ESTATE TOWNE REALTY LLC 600 22ND STREET SUITE 500 VIRGINIA BEACH, VA 23451 PH: (757) 490-6500 EMAIL: SCHOOL@PRUDENTIALTOWNEREALTY.COM	0214015224	MAKE IT YOUR FIRM'S MISSION: PROMOTE LOSS PREVENTION AWARENESS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	3
	0214016738	BENEFITS OF BEING NEW AGAIN FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214015906	PRICING IN A COMPETITIVE MARKET - SELLER CONVERSATIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214017257	CURRENT INDUSTRY ISSUES AND TRENDS 2013 FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	2
	0214017284	RISK MANAGEMENT FOR TECHNOLOGY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	2
VIRGINIA ASSOCIATION OF REALTORS 10231 TELEGRAPH ROAD GLEN ALLEN, VA 23059 PH: (804) 264-5033 EMAIL: LILI@VAREALTOR.COM	0214009592	FORECLOSURES AND SHORT SALES: PRACTICAL AND ETHICAL CONSIDERATIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
	0214011275	PROPERTY MANAGEMENT IN A ROILED MARKET FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	0214010639	PRECAUTIONS TO TAKE IN A SLOW ECONOMY - PART 2 FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214010727	DUAL & DESIGNATION AGENCY: GAINING A NEW SOPHISTICATION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	0214010728	FROM CONTRACT TO CLOSING: EARNING YOUR FEE BY PROTECTING YOUR CL FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2014	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214010732	FROM CONTRACT TO CLOSING: EARNING YOUR FEE BY PROTECTING YOUR CL FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	0214010746	NAVIGATING THE ETHICS OF AGENCY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	0214010663	LEGAL UPDATE FOR BROKERS 2009 FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214010763	RISK MANAGEMENT IN TECHNOLOGY FORMAT : CLASSROOM	12-31-2014	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214010764	PROPERTY MANAGEMENT: TOP FIVE THINGS NOT TO DO FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214010859	DEATH, DIVORCE AND BANKRUPTCY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214015201	INTRODUCTION TO FORECLOSURE OF COMMERCIAL/RESIDENTIAL PROPERTIES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	3
	0214015337	PRINCIPAL BROKER - CAPTAIN OF THE SHIP	12-31-2016	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		OF THE SHIP FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214016393	COMMON LEGAL HOTLINE Q & A FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	1
	0214016649	IT'S THEIR MONEY, BUT IT'S YOUR LICENSE! FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214014846	THE FIRM AUDIT: SURVIVING YOUR COMPANY AUDIT UNDER THE NEW VREB FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	0214010054	WHAT'S IN YOUR POLICY MANUAL?	12-31-2013	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		MANUAL? FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214009336	LEGAL UPDATES FOR BROKERS - 2 HOURS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	2
	0214013204	AGENT 2.0 AND YOUR BUSINESS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214010921	WHO KILLED THE DEAL? FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214013400	DILEMMAS FACING REAL ESTATE LICENSEES FORMAT : CLASSROOM	12-31-2015	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214013562	EIGHT IMPORTANT TRENDS THAT WILL AFFECT THE REAL ESTATE BUSINESS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214011490	COVER YOUR ASSETS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214011830	2009 PROPERTY MANAGEMENT UPDATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	0214010713	PROCURING CAUSE FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2014	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214011936	MORTGAGE FRAUD: UNDERSTANDING AND AVOIDING FRAUD ON LENDING FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214013022	VRLTA AND 2010 LEGISLATIVE ISSUES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	4
	0214017217	THE PAPER PLANK: PLUNGING INTO THE DIGITAL ABYSS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	2
	0214016275	REAL ESTATE LAWS UPDATE FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2017	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214016418	ROADMAP TO SUCCESSFUL RENTALS IN COMMUNITY ASSOCIATIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214016584	EVERYDAY FINANCIAL MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214014842	THE FIRM AUDIT: SURVIVING YOUR COMPANY AUDIT UNDER THE NEW VREB FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	4
	0214009172	TEN STEPS TO A SUCCESSFUL EVICTION FORMAT : CLASSROOM	12-31-2013	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214013686	VIRGINIA REAL ESTATE BOARD RANDOM INSPECTION - GET READY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	1
	0214012775	FAIR HOUSING IS FOR EVERYONE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214011828	A GUIDE TO VRLTA AND SUCCESSFUL EVICTIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	0214014843	THE FIRM AUDIT: SURVIVING YOUR COMPANY AUDIT UNDER	12-31-2016	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		YOUR COMPANY AUDIT UNDER THE NEW VREB FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214014914	2011 VRLTA UPDATE AND CURRENT LEGISLATIVE ISSUES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	3
	0214009632	VRLTA AND 2008 LEGISLATIVE ISSUES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	6
	0214009957	PRECAUTIONS TO TAKE IN A SLOW ECONOMY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	6
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214013270	TEN STEPS TO A SUCCESSFUL EVICTON AND FORECLOSURE ISSUES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	3
	0214013565	USING OUR STATE BUILDING CODES FOR PROPERTY MANAGERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214011485	12 STRATEGIES FOR SUCCESS IN TODAY'S CHALLENGING MARKET FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214013709	REAL ESTATE BROKER TRAINING FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214012771	FAIR HOUSING IS FOR EVERYONE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	3
	0214012848	RESPA AND THE REAL ESTATE BROKER: UNDERSTANDING REFERRAL FEES AN FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	3
	0214010747	NAVIGATING THE ETHICS OF AGENCY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214011884	REPRESENTING BUYERS IN A DISTRESSED MARKET FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214010690	PROCURING CAUSE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	0214011948	MORTGAGE FRAUD: UNDERSTANDING AND AVOIDING FRAUD ON LENDERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	0214016386	2012 VRLTA UPDATE AND CURRENT LEGISLATIVE ISSUES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	3
	0214014907	WHO'S DRIVING THE BUS? FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	0214009159	MONEY TALKS/COMPENSATION ISSUES	12-31-2013	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		ISSUES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214009163	FORECLOSURES AND SHORT SALES: PRACTICAL AND ETHICAL CONSIDERATIO FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	2
	0214014342	SOCIAL MEDIA RISKS AND LIABILITY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	0214011271	PROPERTY MANAGEMENT IN A ROILED MARKET FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214013556	VRLTA AND 2010 LEGISLATIVE ISSUES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	3
	0214010580	HOW TO MANAGE & PRODUCE YOUR WAY THROUGH AN ADJUSTED MARKET FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	0214010726	A NEW LOOK AT BUYER AGENCY: PUTTING THE CLIENT FIRST FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214010671	CONTRACTS: FORMATION, AMENDMENT & TERMINATION LESSONS FOR EVERYD FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
	0214011930	SUPERVISING AGENTS IN A DISTRESSED MARKET FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214010761	PRINCIPLES OF PROFIT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214015196	DRAFTING THE PROPERTY MANAGEMENT POLICIES AND PROCEDURES MANUAL FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	0214016650	ARE YOUR SALES MEETING SEXY? KNOW WHAT TO SHOW & HOW TO SHOW IT! FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2017	1
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214016736	THE 12 ESSENTIAL RELATIONSHIPS FOR SUCCESS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214009339	LEGAL UPDATES FOR BROKERS - 3 HOURS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	3
	0214009598	IMPLEMENTING PROFIT DRIVING INITIATIVES: THE 5 KEYS TO SUCCESS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	2
	0214009609	MAKE IT YOUR FIRM'S MISSION: PROMOTE LOSS PREVENTION AWARENESS FORMAT : CLASSROOM	12-31-2013	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214013550	REAL ESTATE TAXATION AND APPEALS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214013679	UNDERSTANDING RESPA: HOW TO STAY OUT OF JAIL AND SAVE \$10,000! FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214010472	SEVEN DEADLY MANAGEMENT SINS AND HOW TO AVOID COMMITTING THEM FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214010731	A NEW LOOK AT BUYER AGENCY: PUTTING THE CLIENT FIRST FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	0214010736	DUAL AND DESIGNATION AGENCY: GAINING A NEW SOPHISTICATION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214011934	SUPERVISING AGENTS IN A DISTRESSED MARKET FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	0214010856	DEATH, DIVORCE AND BANKRUPTCY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214016383	NO ONE LOOKS GOOD IN HORIZONTAL STRIPES...HOW TO AVOID A JAILHOU FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	3
	0214015366	EMPOWERING YOUR TEAM FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	0214016605	SECURITY DEPOSITS AND BANKRUPTCY ISSUES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	3
	0214015055	THE 7 SECRETS TO RUNNING POWERFUL SALES MEETING FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214009602	MAKE IT YOUR FIRM'S MISSION: PROMOTE LOSS PREVENTION AWARENESS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	3
	0214009630	COACH YOUR OFFICE TO INCREASED PROFITABILITY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	2
	0214013189	BUSINESS SUCCESS THROUGH ETHICAL MANAGEMENT PRACTICE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214010926	WHO KILLED THE DEAL? FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214010938	PROPERTY MANAGEMENT: HANDLING ESCROW ACCOUNTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214013574	COMMON LEGAL HOTLINE QUESTIONS AND ANSWERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214013888	SUPERVISING AGENTS IN A DISTRESSED MARKET FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214011886	REPRESENTING BUYERS IN A DISTRESSED MARKET FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214010668	LEGAL UPDATE FOR BROKERS 2009 FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	0214010673	CONTRACTS: FORMATION, AMENDMENT & TERMINATION LESSONS FOR EVERYD FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	0214017224	RISK MANAGEMENT: WHAT YOU SAY AND DO WILL BE USED AGAINST YOU! FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	2
	0214015235	OVERVIEW OF NEW COMPLAINT PROCEDURES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
	0214016716	2012 LEGISLATIVE UPDATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	1
	0214015012	BRIDGING THE GAP: COMBINING YESTERDAY'S PRACTICES WITH TODAY'S T FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	0214013757	THE PAPERLESS OFFICE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214012846	THREE CONTINGENCIES, AVOIDING THE TRAPS THAT LURK FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214010631	PRECAUTIONS TO TAKE IN A SLOW ECONOMY - PART 1 FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214015218	2011 LEGISLATIVE UPDATE - A REALLY BIG AGENCY BILL, AND MORE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	1
	0214016389	RISK REDUCTION STRATEGIES FOR PROPERTY MANAGEMENT BROKERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214015745	REAL ESTATE LAWS YOU NEED TO KNOW! FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
	0214017704	BM - MOTIVATION THROUGH MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	2
	0214017730	BM - THE THREE "CS" OF LEADERSHIP FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	1
	0214017733	BM - RECENT CHANGES IN VA AGENCY LAW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	3
	0214017736	BM - RECENT CHANGES IN VA AGENCY LAW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
	0214017836	CBM - COMMON LEGAL HOTLINE Q AND A FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	1
	0214017996	BM - GOING TOTALLY PAPERLESS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	2
	0214018033	BM - A BROKERS DOZEN: 13 PRODUCTIVE CULTURE TRENDS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	2
WILLIAM E WOOD AND ASSOCIATES REAL ESTATE ACADEMY 800 NEWTOWN RD VIRGINIA BEACH, VA 23462 PH: (757) 499-9663 EMAIL: SUEGAINES@WILLIAMWOOD.COM	0214010016	HANDLING DIFFICULT PERSONALITIES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
EMAIL: SUEGAINES@WILLIAMWOOD.COM		MANAGEMENT		
	0214010906	ADVANCED BUSINESS PLANNING FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	0214010702	UNETHICAL VERSUS ILLEGAL FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
WILLIAMSBURG REAL ESTATE SCHOOL 5000 NEW POINT RD. SUITE 1101 WILLIAMSBURG, VA 23188-9418 PH: (757) 253-0028 EMAIL: RITA@WAAREALTOR.COM	0214013258	1031 EXCHANGES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214012711	RISK MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	3
	0214013886	PREPARING YOUR LISTING FOR THE BUYER'S HOME INSPECTION B	12-31-2015	1
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214013906	VA REAL ESTATE BOARD RANDOM INSPECTIONS - GET READY.. FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	1
	0214014631	COMMON LEGAL HOTLINE QUESTIONS AND ANSWERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214013895	ESSENTIAL SKILLS OF COMMUNICATING FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	1
	0214010862	BROKER - MAKE IT YOUR FIRM'S MISSION: PROMOTE LOSS	12-31-2014	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		MISSION: PROMOTE LOSS PREVENTION AW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214010864	CONTRACTS AND CONTRACT LAW PRINCIPLES FOR BROKERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	0214015507	UNDERSTANDING CONSTRUCTION ISSUES FOR THE SALES PROFESSIONAL FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	3
	0214016529	THE AMERICAN MORTGAGE MARKET: WHAT'S NEXT FOR BORROWERS, LENDERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
	0214014939	MANAGEMENT OF A REAL ESTATE BROKERAGE FIRM FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	4
	0214014955	FACEBOOK FOR REALTORS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	0214014958	TWITTER FOR REAL ESTATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	1
	0214016985	THE VAR RESIDENTIAL CONTRACT OF PURCHASE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	3
	0214016995	REAL ESTATE AGENCY	12-31-2017	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214009505	4 HOUR BROKER MANAGER CE COURSE-IS YOUR COMPANY LAWSUIT PROOF? FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	4
	0214013219	CREDIT RESTORATION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	1
	0214011237	GROWING YOUR BUSINESS WITH FHA FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214012732	KNOWLEDGE, AWARENESS, EMPOWERMENT BASIC REALTOR INTERACTIVE SAFE	12-31-2015	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		INTERACTIVE SAFE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214013814	"TECH" TALK ON POLY PIPES, EIFS & ALUMINUM WIRING FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	1
	0214013859	BUSINESS PLANNING FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214015298	REOS: ADDENDA, PRACTICE & PROCEDURE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	0214014729	FHA FINANCE CLASS FORMAT : CLASSROOM	12-31-2016	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214016678	TOP 5 THINGS THAT CAN HAVE YOU ARRESTED AND INDICTED FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214015874	ETHICS & STANDARDS OF CONDUCT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	3
	0214017007	VAR RESIDENTIAL CONTRACT OF PURCHASE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	1
	0214015145	DILEMMAS FACING REAL ESTATE LICENSEES FORMAT : CLASSROOM	12-31-2015	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214012116	ANTITRUST IN REAL ESTATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	1
	0214012409	NEGOTIATING SKILLS FOR THE REAL ESTATE PROFESSIONAL FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214013525	IMPACTING HOME SALES WITH IMAGES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	1
	0214012715	HOW TO AVOID & REACT TO IDENTITY THEFT FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2015	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214013856	THE HOME INSPECTION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	1
	0214013968	TAXES - NOT ALL DOOM & GLOOM FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	1
	0214016415	COMPARABLE MARKET ANALYSIS CLASS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214016541	LEGAL UPDATE 2012 FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	1
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214014724	VAR V. REIN CONTRACT COMPARISON FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	0214016703	CEO OF YOUR BUSINESS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214016817	DILEMMAS FACING REAL ESTATE LICENSEES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	2
	0214014967	GETTING FOUND ONLINE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	0214009506	4 HOUR BROKER MANAGER CE COURSE-MANAGING RISK FORMAT : CLASSROOM	12-31-2013	4
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214012402	NEGOTIATING SKILLS FOR THE REAL ESTATE PROFESSIONAL FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	3
	0214013903	MANAGING COMPLAINTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	1
	0214014736	ADVANCING GREEN HOUSE GAS REDUCTION THROUGH AFFORDABLE HOUSING FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	1
	0214012763	INTRODUCTION TO COMMERCIAL REAL ESTATE FORMAT : CLASSROOM	12-31-2015	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214013892	IMPROVING WORK HABITS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	1
	0214013897	LEADING WITH THE HEART THE COACH 'K' WAY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	1
	0214010867	SHORT SALES, FORECLOSURES AND DIVORCE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214016419	UPDATING & MAINTAINING A COMPANY POLICIES & PROCEDURES MANUAL FORMAT : CLASSROOM	12-31-2017	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214016680	LEADING IN A 2.0 WORLD FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	3
	0214014940	SUPERVISION & MANAGEMENT OF REAL ESTATE AGENTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	4
	0214014944	THE BASICS OF USING LINKED IN FOR REAL ESTATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	0214014988	CYBER SECURITY AND SOCIAL MEDIA SAFETY FORMAT : CLASSROOM	12-31-2016	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214016955	COMPARABLE MARKET ANALYSIS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	3
	0214012115	INTRODUCTION TO COMMERCIAL REAL ESTATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	3
	0214012406	FIRST TIME HOMEBUYER CREDIT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	1
	0214013497	RED FLAGS FOR TODAY'S TRANSACTIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	1
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
	0214012779	HOME WARRANTIES & OTHER TOOLS FOR RISK MANAGEMENT IN TODAY'S MAR FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	1
	0214013806	IDENTITY THEFT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	4
	0214013898	ESSENTIAL SKILLS OF LEADERSHIP FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	1
	0214014948	RISK MANAGEMENT COURSE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214013246	1031 EXCHANGES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	1
	0214011440	SOCIAL MEDIA RISK MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	2
	0214013501	ADVANCED FLEXMLS FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2015	1
	0214013506	CITIZENS AGAINST CRIME - 2 FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	1
	0214011506	MARKET TRENDS AND FORECASTING FORMAT : CLASSROOM	12-31-2014	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214013983	RE STATS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	1
	0214010863	RISK MANAGEMENT FOR BROKERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2014	4
	0214016528	THE AMERICAN MORTGAGES MARKET: WHAT'S NEXT FOR BORROWERS, LENDER FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	3
	0214015786	RED FLAGS IN RISK MANAGEMENT FORMAT : CLASSROOM	12-31-2017	1
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214017866	CBM - VIRGINIA ESCROW REQUIREMENTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	1
XTREME AGENT TRAINING LLC MILLENNIUM SCHOOL OF REAL ESTATE 4176 SOUTH PLAZA TRAIL SUITE 217 VIRGINIA BEACH, VA 23452 PH: (757) 436-4336 EMAIL: ADMIN@MILLENIUMSCHOOLOFREALESTATE.COM	0214009977	BROKER MANAGEMENT & AGENT SUPERVISION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2013	8
	0214009962	BROKER MANGEMENT & AGENT SUPERVISION (CRP) FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2013	8
	0214014490	DOCUSIGN TRAINING FORMAT : CLASSROOM	12-31-2016	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214013373	THE PAPERLESS OFFICE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2015	3
	0214014070	REAL ESTATE BLOGGING 101 FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	0214014576	PROPERTY MANAGEMENT BOOTCAMP FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	6
	0214015036	DOCUSIGN WORKSHOP FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2016	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
	Course #	Name	Expiration Date	Hour(s)